



# *Success Story*

## **PRESS OFFICE**

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### **SBA 8(a) Certified company fulfills an “American Dream”**

**BIRMINGHAM** – When Alabama businessman Mickey Crutcher founded Maximum Technology Corporation (MTC) in 1996, he did so with faith that the “American dream” was still within reach of the average citizen. Four years later, he is the embodiment of that belief and living proof that ingenuity and hard work are still the prime ingredients for turning dreams into realities. In addition, his company stands as a great example of how the Small Business Administration’s 8(a) business development program can help small businesses grow the bottom line.

The Huntsville based MTC is an innovative small business specializing in government and commercial contracting in the areas of human systems integration support, end-to-end administrative services, value added missile defense support, health and human services assistance, system engineering and verification, validation, testing and accreditation efforts throughout the system development process.

Debt free since inception, MTC has grown annual sales from \$500,000 to over \$5,000,000 in a just four years. The company operates from an 11,000 square feet furnished and fully equipped headquarters in Huntsville with employees in Atlanta and Washington, D.C.

SBA's 8(a) Business Development program is designed to help socially and economically disadvantaged companies benefit from the wide-range of services, including support for securing government contracts, access to capital, management and technical assistance, and export assistance, to name just a few. MTC’s 8(a) certification, coupled with its owner’s skills in marketing and proposal development, have produce over 80% of its sales, totaling approximately \$21,000,000 since 1999.

MTC has won contracts with the U.S. Army, The Centers for Disease Control and Prevention (CDC), Commercial Manufacturing, Computer Science Corporation (CSC), Historically Black Colleges & Universities (HBCU), Missile Defense Agency (MDA), U.S. Navy, Raytheon, Science Applications International Corporation (SAIC) and GSA sponsored IDIQ contracts (Award pending).

Mr. Crutcher is generous to charitable organizations and a tireless contributor to local schools. In addition to financial support, he has provided uniforms, computers, scholarships and manufacturing equipment to area middle schools, high schools and universities. He believes in a family environment at MTC and provides special exercise/play areas for children and team members.

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*For more information about all of the SBA's programs for small businesses,  
visit the SBA's extensive Web site at [www.sba.gov](http://www.sba.gov).*